

Exhibit A: Limitation of Charges/AGB

Hospital	AGB %	Method
Johnson City Medical Center	16%	1
Franklin Wood Community Hospital	17%	1
Woodridge Psychiatric Hospital	29%	1
Johnston Memorial Hospital	18%	1
Smyth County Community Hospital	21%	1
Russell County Hospital	20%	1
Indian Path Community Hospital	16%	1
Norton Community Hospital	19%	1
Sycamore Shoals Hospital	16%	1
Unicoi County Hospital	17%	1
Johnson County Community Hospital	32%	1
Dickenson Community Hospital	34%	1
Bristol Regional Medical Center	28%	1
Holston Valley Medical Center	26%	1
Lonesome Pine Hospital	23%	1
Hawkins County Memorial Hospital	25%	1
Hancock County Hospital	36%	1
Greeneville Community Hospital	22%	1

Methods:

1. Under this method all claims paid by Medicare fee-for-service and private health insurers over a twelve month period are used. For these claims, the sum of all allowable reimbursement amounts is divided by the sum of the associated gross charges.
2. Under this method all claims paid by Medicare fee-for-service over a twelve month period are used. For these claims the sum of all allowable reimbursement amounts is divided by the sum of the associated gross charges.
3. Under this method the limitation of charges is calculated prospectively using the billing and coding process as if the eligible individual were a Medicare or Medicaid beneficiary and the reimbursement amounts are the Medicare or Medicaid allowable amounts for the services provided.
4. "Claims" for purposes of this Exhibit include claims for medical necessary services and claims for emergency services.

How to Apply the 501 Amounts Generally billed (AGB) Percent

1. 501r is a mandated policy implemented by the Internal Revenue Service that Ballad Health must follow.
2. This percent is subject to review and modifications on an annual basis. For July 1, 2019 - June 30, 2020, the AGB percent ranges from 16% to 36% based on the above table. This percent is the maximum amount of gross charges that can be billed to patients who qualify for financial assistance, as displayed in the example below.

Gross Charges	\$1,000
AGB Percent	16%
Allowed billable to patient	\$160
Charity	\$840